THE 30TH EDITION CATALOG

INSTRUMENT PROTECTION
INSTRUMENT CLEANING  TAGS
PERSONAL PROTECTIVE EQUIPMENT
Sterile Processing
IDENTIFICATION TAPE
ENDOSCOPY PRODUCTS
O.R. PRODUCTS
WIRE & PIN MANAGEMENT
INSTRUMENTS
INSTRUMENT TRACKING

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FOR MORE INFORMATION

If you need more information, feel free to give us a call. Too busy to talk? You can always reach us by e-mail, fax or even snail mail if it suits you. Our knowledgeable customer service department is waiting to answer your calls on product questions. We have the answer or we’ll find it for you. Or, if you prefer to get your information digitally, our website is designed to be a complete reference tool for you. You can always e-mail us with your questions; we respond to all e-mail inquiries within 24 hours. Give us a try – we look forward to hearing from you.
THE KEY SURGICAL STORY

Key Surgical was founded in 1988 by three entrepreneurial women with years of experience in both the nursing profession and the medical supply industry. Motivated by the growing need for a single-source supplier that would provide excellent customer service, the partners began building an extensive product line based on market need. The goal was to serve the varied needs of hospitals, surgical ambulatory, and outpatient centers as completely and as quickly as possible.

Over 30 years later, the same customer-driven principals and patient-focused values upon which Key Surgical was founded continue to guide everything we do. With over 3,000 of the highest quality products available to customers worldwide, Key Surgical is poised to continue to be a compassionate industry leader for years to come.

OUR MISSION

Our mission at Key Surgical is three-fold. First, to hire and retain good people who understand that nothing happens until a customer decides to buy something from us. Second, to grow by providing the quality products, value and service that our customers want, when they want them. And finally, to be good citizens by providing a rewarding and fun place for employees to work and sharing the benefits of our growth with the community in which we operate.

A NOTE ABOUT QUALITY

There are no shades of gray in the medical marketplace when it comes to quality. Key Surgical is committed to manufacturing and distributing the highest quality medical products, and to maintaining the highest level of compliance to FDA and ISO regulations. Nobody can claim to be perfect, but we strive to continuously improve our processes and systems so that we will always be closer to perfect tomorrow than we are today.
LETTER TO OUR CUSTOMERS

Thank you for being our customer and for allowing us to be your trusted partner for sterile processing and operating room supplies. Customers vote with their purchasing decisions, and we know that to earn your vote, we need to continue to set the standard for quality, customer service, and value.

Our customer base of hospitals, GPOs, surgery centers, and distributors continues to expand to over 10,000 locations in the United States and in 70 other countries around the world. We’re committed to continuously making substantial investments in our products, quality system, regulatory and compliance efforts, and operations with the goal of being the easiest company to do business with. Our goal, as it was 30 years ago when Key Surgical was founded, is to supply you with the products you need, deliver them when you want them, and support you with personalized customer service. Although seemingly simple, focusing on delivering an exceptional experience with us every step of the way is, and will continue to be, the foundation of why we do what we do.

Our mission has three simple parts and we hold ourselves to be true to it every day. First, we will hire and retain good people who understand that our business exists because customers decide to buy something from us. Second, we will grow by providing the quality products, value, and service that our customers want, when they want them. Finally, we will be good citizens by providing a rewarding and fun place for employees to work as well as sharing the benefits of our growth with the community in which we operate. Combine our mission with our steadfast focus on improving patient safety through products and education and you have what makes up Key Surgical.

Our entire team works hard every day to be recognized by you as a company of dedication, honesty, and integrity. In striving toward that recognition, we promise to keep our feet planted firmly on the ground and to make sure we brighten both your day and ours in the process. If we can ever be of assistance to you please call or email us directly. Businesses grow because they do the right things for their customers and their employees. We intend to keep doing those things and to keep growing, and we truly appreciate your business and thank you for continued support.

Sincerely,

Scot Milchman
Chief Executive Officer

Brian O’Connell
President and Chief Operating Officer
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PLEASE NOTE: Unless specified, all products are not made with natural rubber latex.
PROP 65 Warning Disclaimer: Please review item information at keysurgical.com for the most up-to-date Proposition 65 warning information.
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